# Century <br> Bancorp, Inc. 

## NEWS RELEASE

FOR IMMEDIATE RELEASE

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## CENTURY BANCORP, INC. ANNOUNCES INCREASED EARNINGS FOR Q1 2013, UP 18\%; ASSET GROWTH TO RECORD SIZE OF \$3.2 BB; REGULAR DIVIDEND DECLARED

Medford, MA, April 9, 2013---Century Bancorp, Inc. (NASDAQ:CNBKA) (www.centurybank.com) ("the Company") today announced net income of \$4,476,000 for the quarter ended March 31, 2013, or $\$ 0.81$ per Class A share diluted, an increase of $17.5 \%$ compared to net income of $\$ 3,808,000$, or $\$ 0.69$ per Class A share diluted, for the same period a year ago. Total assets increased 2.5\% from $\$ 3.1$ billion at December 31, 2012 to $\$ 3.2$ billion at March 31, 2013.

Net interest income totaled $\$ 14.5$ million for the quarter ended March 31, 2013 compared to $\$ 14.4$ million for 2012. The $1.0 \%$ increase in net interest income for the period is due to a $13.0 \%$ increase in the average balances of earning assets, combined with a similar increase in average deposits. The net interest margin decreased from $2.48 \%$ on a fully taxable equivalent basis in 2012 to $2.25 \%$ on the same basis for 2013. This was primarily the result of a decrease in asset yields. Also, interest expense decreased primarily as a result of the continued decline in market rates.

The provision for loan losses decreased by $\$ 350,000$ from $\$ 1.1$ million for the quarter ended March 31, 2012 to $\$ 750,000$ for the quarter ended March 31, 2013, primarily as a result of a lower level of charge-off activity. The Company capitalized on favorable market conditions for the first quarter ended March 31, 2013 and realized net gains on sales of investments of $\$ 883,000$, as compared to $\$ 148,000$ for the same period in 2012. The Company's effective tax rate decreased from $7.6 \%$ in 2012 to $6.0 \%$ in 2013 primarily as a result of an increase in tax-exempt income.

At March 31, 2013, total equity was $\$ 181.0$ million compared to $\$ 180.0$ million at December 31, 2012. The Company's equity increased primarily as a result of earnings, offset somewhat by an increase in other comprehensive loss, net of taxes, and dividends paid. The Company's leverage ratio stood at $6.83 \%$ at March 31, 2013, compared to $6.80 \%$ at December 31, 2012. The increase in the leverage ratio is due to an increase in stockholders' equity, offset somewhat, by an increase in assets. Book value as of March 31, 2013 was $\$ 32.58$ per share compared to $\$ 32.40$ at December 31, 2012.

The Company's allowance for loan losses was $\$ 19.8$ million or $1.74 \%$ of loans outstanding at March 31, 2013, compared to $\$ 19.2$ million or $1.73 \%$ of loans outstanding at December 31, 2012 and $\$ 17.4$ million or $1.76 \%$ of loans outstanding at March 31, 2012. The increase in the allowance for loan losses was due to the increase in the size and composition of the loan portfolio as well as qualitative factors. Non-performing assets totaled $\$ 4.1$ million at March 31, 2013, compared to \$4.5 million at December 31, 2012 and \$5.8 million at March 31, 2012.

The Company's Board of Directors voted a regular quarterly dividend of 12.00 cents (\$0.12) per share on the Company's Class A common stock, and 6.00 cents ( $\$ 0.06$ ) per share on the Company's Class B common stock. The dividends were declared payable May 15, 2013 to stockholders of record on May 1, 2013.

The Company, through its subsidiary bank, Century Bank and Trust Company, a state chartered full service commercial bank, operating twenty-five full-service branches in the Greater Boston area, offers a full range of Business, Personal and Institutional Services.

Century Bank and Trust Company is a member of the FDIC and is an Equal Housing Lender.
This press release contains certain "forward-looking statements" with respect to the financial condition, results of operations and business of the Company. Actual results may differ from those contemplated by these statements. The Company wishes to caution readers not to place undue reliance on any forward-looking statements. The Company disclaims any intent or obligation to update publicly any such forward-looking statements, whether in response to new information, future events or otherwise.

Century Bancorp, Inc. and Subsidiaries
Consolidated Comparative Statements of Condition (unaudited) (in thousands)

| Assets | $\begin{gathered} \text { March 31, } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Cash and Due From Banks | \$ 47,504 | \$ 53,646 |
| Federal Funds Sold and Interest-bearing Deposits In Other Banks | 197,281 | 98,637 |
| Short-term Investments | 12,111 | 17,367 |
| Securities Available-For-Sale (AFS) | 1,407,260 | 1,434,801 |
| Securities Held-to-Maturity | 260,545 | 275,507 |
| Federal Home Loan Bank of Boston stock, at cost | 14,862 | 15,146 |
| Loans: |  |  |
| Commercial \& Industrial | 110,537 | 88,475 |
| Construction \& Land Development | 34,021 | 38,618 |
| Commercial Real Estate | 570,441 | 576,465 |
| Residential Real Estate | 292,871 | 281,857 |
| Consumer and Other | 7,910 | 7,450 |
| Home Equity | 121,989 | 118,923 |
| Total Loans | 1,137,769 | 1,111,788 |
| Less: Allowance for Loan Losses | 19,759 | 19,197 |
| Net Loans | 1,118,010 | 1,092,591 |
| Bank Premises and Equipment | 23,669 | 23,899 |
| Accrued Interest Receivable | 6,011 | 5,811 |
| Goodwill | 2,714 | 2,714 |
| Other Assets | 72,168 | 66,090 |
| Total Assets | \$ 3,162,135 | \$ 3,086,209 |
| Liabilities |  |  |
| Demand Deposits | \$ 416,109 | \$ 438,429 |
| Interest Bearing Deposits: |  |  |
| Savings and NOW Deposits | 935,995 | 933,316 |
| Money Market Accounts | 730,791 | 653,345 |
| Time Deposits | 442,980 | 419,983 |
| Total Interest Bearing Deposits | 2,109,766 | 2,006,644 |
| Total Deposits | 2,525,875 | 2,445,073 |
| Borrowed Funds: |  |  |
| Securities Sold Under Agreements to Repurchase | 187,080 | 191,390 |
| Other Borrowed Funds | 182,144 | 195,144 |
| Total Borrowed Funds | 369,224 | 386,534 |
| Other Liabilities | 49,935 | 38,529 |
| Subordinated Debentures | 36,083 | 36,083 |
| Total Liabilities | 2,981,117 | 2,906,219 |
| Total Stockholders' Equity | 181,018 | 179,990 |
| Total Liabilities \& Stockholders' Equity | \$ 3,162,135 | \$ 3,086,209 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Comparative Statements of Income (unaudited)
For the Quarter ended March 31, 2013 and 2012
(in thousands)

|  | Quarter ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  |
| Interest Income: |  |  |  |  |
| Loans | \$ | 11,881 | \$ | 12,048 |
| Securities Held-to-Maturity |  | 1,520 |  | 1,463 |
| Securities Available-for-Sale |  | 5,617 |  | 5,715 |
| Federal Funds Sold and Interest-bearing Deposits In Other Banks |  | 119 |  | 139 |
| Total Interest Income |  | 19,137 |  | 19,365 |
| Interest Expense: |  |  |  |  |
| Savings and NOW Deposits |  | 610 |  | 534 |
| Money Market Accounts |  | 532 |  | 605 |
| Time Deposits |  | 1,334 |  | 1,681 |
| Securities Sold Under Agreements to Repurchase |  | 90 |  | 92 |
| Other Borrowed Funds and Subordinated Debentures |  | 2,026 |  | 2,051 |
| Total Interest Expense |  | 4,592 |  | 4,963 |
| Net Interest Income |  | 14,545 |  | 14,402 |
| Provision For Loan Losses |  | 750 |  | 1,100 |
| Net Interest Income After |  |  |  |  |
| Provision for Loan Losses |  | 13,795 |  | 13,302 |
| Other Operating Income |  |  |  |  |
| Service Charges on Deposit Accounts |  | 1,942 |  | 1,988 |
| Lockbox Fees |  | 772 |  | 699 |
| Net Gain on Sales of Investments |  | 883 |  | 148 |
| Other Income |  | 837 |  | 784 |
| Total Other Operating Income |  | 4,434 |  | 3,619 |
| Operating Expenses |  |  |  |  |
| Salaries and Employee Benefits |  | 8,618 |  | 8,141 |
| Occupancy |  | 1,282 |  | 1,122 |
| Equipment |  | 582 |  | 583 |
| FDIC Assessment |  | 400 |  | 407 |
| Other |  | 2,583 |  | 2,547 |
| Total Operating Expenses |  | 13,465 |  | 12,800 |
| Income Before Income Taxes |  | 4,764 |  | 4,121 |
| Income Tax Expense |  | 288 |  | 313 |
| Net Income | \$ | 4,476 | \$ | 3,808 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Year-to-Date Average Comparative Statements of Condition (unaudited) (in thousands)

## Assets

Cash and Due From Banks
Federal Funds Sold and Interest-Bearing Deposits in Other Banks
Securities Available-For-Sale (AFS
Securities Held-to-Maturity

Total Loans
Less: Allowance for Loan Losses

Net Loans

Unrealized Gain on Securities AFS
16,539
Bank Premises and Equipment
23,806
21,805
Accrued Interest Receivable
Goodwill
6,032
6,188
Other Assets

Total Assets

Liabilities

| Demand Deposits | \$ | 417,886 | \$ | 360,249 |
| :---: | :---: | :---: | :---: | :---: |
| Interest Bearing Deposits: |  |  |  |  |
| Savings and NOW Deposits |  | 988,678 |  | 796,649 |
| Money Market Accounts |  | 701,837 |  | 646,618 |
| Time Deposits |  | 394,669 |  | 416,272 |
| Total Interest Bearing Deposits |  | 2,085,184 |  | 1,859,539 |
| Total Deposits |  | 2,503,070 |  | 2,219,788 |
| Borrowed Funds: |  |  |  |  |
| Securities Sold Under Agreements to Repurchase |  | 208,306 |  | 155,193 |
| Other Borrowed Funds |  | 174,522 |  | 181,825 |
| Total Borrowed Funds |  | 382,828 |  | 337,018 |
| Other Liabilities |  | 40,045 |  | 36,150 |
| Subordinated Debentures |  | 36,083 |  | 36,083 |
| Total Liabilities |  | 2,962,026 |  | 2,629,039 |
| Total Stockholders' Equity |  | 180,159 |  | 163,769 |
| Total Liabilities \& Stockholders' Equity | \$ | 3,142,185 | \$ | 2,792,808 |
| Total Average Earning Assets - YTD | \$ | 2,985,267 | \$ | 2,642,858 |

Century Bancorp, Inc. and Subsidiaries Consolidated Selected Key Financial Information (unaudited) (in thousands, except share data)

| March 31, | March 31, |
| :---: | :---: |
| 2013 | 2012 |

## Performance Measures:

| Earnings per average Class A share, diluted, quarter | $\$$ | 0.81 | $\$$ |
| :--- | :---: | ---: | :---: |
| Return on average assets, year-to-date |  | $0.58 \%$ |  |
| Return on average stockholders' equity, year-to-date |  | $10.08 \%$ |  |
| Net interest margin (taxable equivalent), quarter |  | $2.25 \%$ |  |
| Efficiency ratio, year-to-date | $64.0 \%$ |  |  |
| Book value per share | $\$$ | 32.58 | $\$ .35 \%$ |
| Tangible book value per share | $\$$ | 32.09 | $\$$ |
| Tangible capital / tangible assets |  | $5.64 \%$ |  |

Common Share Data:
Average Class A shares outstanding, diluted, quarte
Shares outstanding Class A
Shares outstanding Class B
Total shares outstanding at period end

5,557,365

3,569,679 3,556,429
1,986,880
5,556,559 1,991,880
5,548,309

## Asset Quality and Other Data:

Allowance for loan losses / loans
Nonaccrual loans
Nonperforming assets
Loans 90 days past due and still accruing
Accruing troubled debt restructures
Net charge-offs, year-to-date
Leverage ratio
Tier 1 risk weighted capital ratio
Total risk weighted capital ratio
Total risk weighted assets

|  | $1.74 \%$ |  | $1.76 \%$ |
| :--- | ---: | ---: | ---: |
| $\$$ | 4,144 | $\$$ | 4,573 |
| $\$$ | 4,144 | $\$$ | 5,755 |
| $\$$ | - | $\$$ | 743 |
| $\$$ | 3,023 | $\$$ | 4,603 |
| $\$$ | 188 | $\$$ | 240 |
|  |  |  |  |
|  | $6.83 \%$ |  | $7.05 \%$ |
|  | $14.30 \%$ |  | $14.67 \%$ |
|  | $15.55 \%$ |  | $15.92 \%$ |
| $\$$ | $1,493,339$ | $\$$ | $1,335,210$ |

