# Century <br> Bancorp, Inc. 

## NEWS RELEASE

FOR IMMEDIATE RELEASE
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# CENTURY BANCORP, INC. ANNOUNCES INCREASED YEAR-TO-DATE EARNINGS FOR 2013, UP 5\%; ASSET GROWTH OF 8.9\% TO RECORD SIZE OF \$3.4 BB; REGULAR DIVIDEND DECLARED 

Medford, MA, October 8, 2013---Century Bancorp, Inc. (NASDAQ:CNBKA)
(www.centurybank.com) ("the Company") today announced net income of \$15,021,000 for the nine months ended September 30, 2013, or $\$ 2.70$ per Class A share diluted, an increase of $5.3 \%$ compared to net income of $\$ 14,261,000$, or $\$ 2.57$ per Class A share diluted, for the same period a year ago. Total assets increased $8.9 \%$ from $\$ 3.1$ billion at December 31, 2012 to $\$ 3.4$ billion at September 30, 2013. For the quarter ended September 30, 2013, net income totaled $\$ 5,519,000$, or $\$ 0.99$ per Class A share diluted, a decrease of $2.9 \%$ compared to net income of $\$ 5,682,000$, or $\$ 1.02$ per Class A share diluted, for the same period a year ago. The decrease in net income was primarily attributable to a decrease in prepayment penalties collected during the quarter ended September 30, 2013 compared to the same period last year.

Net interest income totaled $\$ 44.9$ million for the nine months ended September 30, 2013 compared to $\$ 47.0$ million for the same period in 2012. The $4.6 \%$ decrease in net interest income for the period is primarily due to $\$ 3.0$ million of prepayment penalties collected during the first nine months of 2012 compared to $\$ 424,000$ for the first nine months of 2013. The net interest margin decreased from $2.58 \%$ on a fully taxable equivalent basis in 2012 to $2.21 \%$ on the same basis for 2013. This was primarily the result of a decrease in asset yields. Also, interest expense decreased primarily as a result of the continued decline in market rates and there was a $13.6 \%$ increase in the average balances of earning assets, combined with a similar increase in average deposits.

The provision for loan losses decreased by $\$ 1.0$ million from $\$ 3.3$ million for the nine months ended September 30, 2012 to $\$ 2.3$ million for the nine months ended September 30, 2013, primarily as a result of a lower level of charge-off activity and changes in portfolio composition. The Company capitalized on favorable market conditions for the first nine months ended September 30, 2013 and realized net gains on sales of investments of $\$ 2.7$ million, as compared to $\$ 1.1$ million for the same period in 2012. The Company's effective tax rate decreased from $8.1 \%$ in 2012 to $5.6 \%$ in 2013 primarily as a result of an increase in tax-exempt income.

At September 30, 2013, total equity was $\$ 166.3$ million compared to $\$ 180.0$ million at December 31, 2012. The Company's equity decreased primarily as a result of an increase in other comprehensive loss, net of taxes, and dividends paid, offset somewhat by earnings. Other comprehensive loss, net of taxes, increased as a result of an increase in unrealized losses on securities available-for-sale and securities transferred from available-for-sale to held-to-maturity. Unrealized losses increased as a result of increases in interest rates. During the third quarter of 2013, $\$ 987.0$ million of securities available-for-sale with unrealized losses of $\$ 25.3$ million were transferred to securities held-to-maturity. This was done in response to rising interest rates.

The Company's leverage ratio stood at $6.54 \%$ at September 30, 2013, compared to $6.80 \%$ at December 31, 2012. The decrease in the leverage ratio is due to an increase in assets. Book value as of September 30, 2013 was $\$ 29.93$ per share compared to $\$ 32.40$ at December 31, 2012.

The Company's allowance for loan losses was $\$ 21.3$ million or $1.73 \%$ of loans outstanding at September 30, 2013, compared to $\$ 19.2$ million or $1.73 \%$ of loans outstanding at December 31, 2012 and $\$ 18.7$ million or $1.75 \%$ of loans outstanding at September 30, 2012. The increase in the allowance for loan losses was due to the increase in the size and composition of the loan portfolio as well as qualitative factors. Non-performing assets totaled $\$ 3.7$ million at September 30, 2013, compared to $\$ 4.5$ million at December 31, 2012 and $\$ 5.9$ million at September 30, 2012.

The Company's Board of Directors voted a regular quarterly dividend of 12.00 cents (\$0.12) per share on the Company's Class A common stock, and 6.00 cents ( $\$ 0.06$ ) per share on the Company's Class B common stock. The dividends were declared payable November 15, 2013 to stockholders of record on November 1, 2013.

The Company, through its subsidiary bank, Century Bank and Trust Company, a state chartered full service commercial bank, operating twenty-five full-service branches in the Greater Boston area, offers a full range of Business, Personal and Institutional Services.

Century Bank and Trust Company is a member of the FDIC and is an Equal Housing Lender.
This press release contains certain "forward-looking statements" with respect to the financial condition, results of operations and business of the Company. Actual results may differ from those contemplated by these statements. The Company wishes to caution readers not to place undue reliance on any forward-looking statements. The Company disclaims any intent or obligation to update publicly any such forward-looking statements, whether in response to new information, future events or otherwise.

Century Bancorp, Inc. and Subsidiaries
Consolidated Comparative Statements of Condition (unaudited)
(in thousands)

| Assets | $\begin{gathered} \text { September 30, } \\ 2013 \\ \hline \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2012 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Cash and Due From Banks | \$ 66,893 | \$ 53,646 |
| Federal Funds Sold and Interest-bearing Deposits In Other Banks | 66,596 | 98,637 |
| Short-term Investments | 9,611 | 17,367 |
| Securities Available-For-Sale (AFS) | 494,901 | 1,434,801 |
| Securities Held-to-Maturity | 1,374,712 | 275,507 |
| Federal Home Loan Bank of Boston stock, at cost | 17,692 | 15,146 |
| Loans: |  |  |
| Commercial \& Industrial | 87,468 | 88,475 |
| Construction \& Land Development | 32,750 | 38,618 |
| Commercial Real Estate | 666,166 | 576,465 |
| Residential Real Estate | 309,291 | 281,857 |
| Consumer and Other | 8,728 | 7,450 |
| Home Equity | 126,645 | 118,923 |
| Total Loans | 1,231,048 | 1,111,788 |
| Less: Allowance for Loan Losses | 21,250 | 19,197 |
| Net Loans | 1,209,798 | 1,092,591 |
| Bank Premises and Equipment | 23,355 | 23,899 |
| Accrued Interest Receivable | 6,076 | 5,811 |
| Goodwill | 2,714 | 2,714 |
| Other Assets | 88,735 | 66,090 |
| Total Assets | \$ 3,361,083 | \$ 3,086,209 |
| Liabilities |  |  |
| Demand Deposits | \$ 475,644 | \$ 438,429 |
| Interest Bearing Deposits: |  |  |
| Savings and NOW Deposits | 990,637 | 933,316 |
| Money Market Accounts | 870,298 | 653,345 |
| Time Deposits | 351,550 | 419,983 |
| Total Interest Bearing Deposits | 2,212,485 | 2,006,644 |
| Total Deposits | 2,688,129 | 2,445,073 |
| Borrowed Funds: |  |  |
| Securities Sold Under Agreements to Repurchase | 185,160 | 191,390 |
| Other Borrowed Funds | 241,144 | 195,144 |
| Total Borrowed Funds | 426,304 | 386,534 |
| Other Liabilities | 44,247 | 38,529 |
| Subordinated Debentures | 36,083 | 36,083 |
| Total Liabilities | 3,194,763 | 2,906,219 |
| Total Stockholders' Equity | 166,320 | 179,990 |
| Total Liabilities \& Stockholders' Equity | \$ 3,361,083 | \$ 3,086,209 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Comparative Statements of Income (unaudited)
For the Quarter and Nine months ended September 30, 2013 and 2012
(in thousands)

|  | Quarter ended September 30, |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Interest Income: |  |  |  |  |  |  |  |  |
| Loans | \$ | 12,856 | \$ | 14,494 | \$ | 36,734 | \$ | 39,114 |
| Securities Held-to-Maturity |  | 6,181 |  | 1,744 |  | 9,120 |  | 5,131 |
| Securities Available-for-Sale |  | 1,392 |  | 5,671 |  | 12,580 |  | 17,054 |
| Federal Funds Sold and Interest-bearing Deposits In Other Banks |  | 120 |  | 170 |  | 384 |  | 457 |
| Total Interest Income |  | 20,549 |  | 22,079 |  | 58,818 |  | 61,756 |
| Interest Expense: |  |  |  |  |  |  |  |  |
| Savings and NOW Deposits |  | 674 |  | 584 |  | 1,933 |  | 1,671 |
| Money Market Accounts |  | 681 |  | 581 |  | 1,795 |  | 1,811 |
| Time Deposits |  | 1,089 |  | 1,493 |  | 3,657 |  | 4,774 |
| Securities Sold Under Agreements to Repurchase |  | 89 |  | 94 |  | 268 |  | 274 |
| Other Borrowed Funds and Subordinated Debentures |  | 2,218 |  | 2,107 |  | 6,310 |  | 6,215 |
| Total Interest Expense |  | 4,751 |  | 4,859 |  | 13,963 |  | 14,745 |
| Net Interest Income |  | 15,798 |  | 17,220 |  | 44,855 |  | 47,011 |
| Provision For Loan Losses |  | 750 |  | 1,250 |  | 2,250 |  | 3,250 |
| Net Interest Income After |  |  |  |  |  |  |  |  |
| Provision for Loan Losses |  | 15,048 |  | 15,970 |  | 42,605 |  | 43,761 |
| Other Operating Income |  |  |  |  |  |  |  |  |
| Service Charges on Deposit Accounts |  | 2,064 |  | 1,977 |  | 6,040 |  | 5,887 |
| Lockbox Fees |  | 736 |  | 745 |  | 2,346 |  | 2,225 |
| Net Gain on Sales of Investments |  | 1,001 |  | 529 |  | 2,665 |  | 1,119 |
| Net Gain on Sales of Loans |  | 247 |  | 166 |  | 1,238 |  | 296 |
| Other Income |  | 726 |  | 688 |  | 2,140 |  | 2,185 |
| Total Other Operating Income |  | 4,774 |  | 4,105 |  | 14,429 |  | 11,712 |
| Operating Expenses |  |  |  |  |  |  |  |  |
| Salaries and Employee Benefits |  | 8,858 |  | 8,400 |  | 25,858 |  | 24,732 |
| Occupancy |  | 1,240 |  | 1,161 |  | 3,715 |  | 3,459 |
| Equipment |  | 554 |  | 627 |  | 1,746 |  | 1,754 |
| FDIC Assessment |  | 462 |  | 450 |  | 1,312 |  | 1,302 |
| Other |  | 2,881 |  | 3,070 |  | 8,491 |  | 8,712 |
| Total Operating Expenses |  | 13,995 |  | 13,708 |  | 41,122 |  | 39,959 |
| Income Before Income Taxes |  | 5,827 |  | 6,367 |  | 15,912 |  | 15,514 |
| Income Tax Expense |  | 308 |  | 685 |  | 891 |  | 1,253 |
| Net Income | \$ | 5,519 | \$ | 5,682 | \$ | 15,021 | \$ | 14,261 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Year-to-Date Average Comparative Statements of Condition (unaudited) (in thousands)

| Assets |  | $\begin{aligned} & \text { ptember 30, } \\ & 2013 \end{aligned}$ | September 30, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and Due From Banks | \$ | 57,997 | \$ 53,085 |  |
| Federal Funds Sold and Interest-Bearing Deposits in Other Banks |  | 183,057 |  | 212,417 |
| Securities Available-For-Sale (AFS) |  | 1,165,760 |  | 1,240,943 |
| Securities Held-to-Maturity (HTM) |  | 596,938 |  | 266,686 |
| Total Loans |  | 1,165,695 |  | 1,019,609 |
| Less: Allowance for Loan Losses |  | 20,172 |  | 17,748 |
| Net Loans |  | 1,145,523 |  | 1,001,861 |
| Unrealized (Loss)Gain on Securities AFS and HTM Transfers |  | (177) |  | 17,631 |
| Bank Premises and Equipment |  | 23,591 |  | 22,490 |
| Accrued Interest Receivable |  | 6,139 |  | 6,124 |
| Goodwill |  | 2,714 |  | 2,714 |
| Other Assets |  | 78,513 |  | 68,339 |
| Total Assets | \$ | 3,260,055 | \$ | 2,892,290 |
| Liabilities |  |  |  |  |
| Demand Deposits | \$ | 430,884 | \$ | 385,440 |
| Interest Bearing Deposits: |  |  |  |  |
| Savings and NOW Deposits |  | 1,023,717 |  | 845,057 |
| Money Market Accounts |  | 769,667 |  | 657,614 |
| Time Deposits |  | 393,985 |  | 413,124 |
| Total Interest Bearing Deposits |  | 2,187,369 |  | 1,915,795 |
| Total Deposits |  | 2,618,253 |  | 2,301,235 |
| Borrowed Funds: |  |  |  |  |
| Securities Sold Under Agreements to Repurchase |  | 202,548 |  | 166,941 |
| Other Borrowed Funds |  | 186,771 |  | 181,620 |
| Total Borrowed Funds |  | 389,319 |  | 348,561 |
| Other Liabilities |  | 41,949 |  | 37,066 |
| Subordinated Debentures |  | 36,083 |  | 36,083 |
| Total Liabilities |  | 3,085,604 |  | 2,722,945 |
| Total Stockholders' Equity |  | 174,451 |  | 169,345 |
| Total Liabilities \& Stockholders' Equity | \$ | 3,260,055 | \$ | 2,892,290 |
| Total Average Earning Assets - QTD | \$ | 3,261,825 | \$ | 2,813,626 |
| Total Average Earning Assets - YTD | \$ | 3,111,450 | \$ | 2,739,655 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Selected Key Financial Information (unaudited)
(in thousands, except share data)

## Performance Measures:

Earnings per average Class A share, diluted, quarter
Earnings per average Class A share, diluted, year-to-date
Return on average assets, year-to-date
Return on average stockholders' equity, year-to-date
Net interest margin (taxable equivalent), quarter
Net interest margin (taxable equivalent), year-to-date
Efficiency ratio, year-to-date
Book value per share
Tangible book value per share
Tangible capital / tangible assets

Common Share Data:
Average Class A shares outstanding, diluted, quarter
Average Class A shares outstanding, diluted, year-to-date
Shares outstanding Class A
Shares outstanding Class B
Total shares outstanding at period end

| September 30, <br> 2013 | September 30, |
| :---: | :---: |
|  |  |


| $\$$ | 0.99 | $\$$ | 1.02 |
| :---: | :---: | :---: | :---: |
| $\$$ | 2.70 | $\$$ | 2.57 |
|  | $0.62 \%$ |  | $0.66 \%$ |
|  | $11.51 \%$ |  | $11.25 \%$ |
|  | $2.22 \%$ |  | $2.73 \%$ |
|  | $2.21 \%$ |  | $2.58 \%$ |
|  | $62.5 \%$ |  | $61.8 \%$ |
| $\$$ | 29.93 | $\$$ | 32.10 |
| $\$$ | 29.44 | $\$$ | 31.61 |
|  | $4.87 \%$ |  | $5.92 \%$ |

## Asset Quality and Other Data:

Allowance for loan losses / loans
Nonaccrual loans
Nonperforming assets
Loans 90 days past due and still accruing
Accruing troubled debt restructures
Net charge-offs, year-to-date

Leverage ratio
Tier 1 risk weighted capital ratio
Total risk weighted capital ratio
Total risk weighted assets

|  | $1.73 \%$ |  | $1.75 \%$ |
| :---: | :---: | :---: | ---: |
| $\$$ | 3,745 | $\$$ | 5,458 |
| $\$$ | 3,745 | $\$$ | 5,858 |
| $\$$ | - | $\$$ | - |
| $\$$ | 6,027 | $\$$ | 2,227 |
| $\$$ | 197 | $\$$ | 1,166 |
|  |  |  |  |
|  | $6.54 \%$ |  | $6.95 \%$ |
|  | $13.79 \%$ |  | $14.44 \%$ |
|  | $15.04 \%$ |  | $15.69 \%$ |
| $\$$ | $1,615,748$ | $\$$ | $1,421,173$ |

