# Century <br> Bancorp, Inc. 

FOR IMMEDIATE RELEASE

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# CENTURY BANCORP, INC. ANNOUNCES RECORD EARNINGS, UP 30\%, FOR FIRST NINE MONTHS OF 2011; 9\% ASSET GROWTH TO \$2.7BB; REGULAR DIVIDEND DECLARED 

Medford, MA, October 11, 2011---Century Bancorp, Inc. (NASDAQ:CNBKA) (www.centurybank.com) ("the Company") today announced record net income of \$12,504,000 for the nine months ended September 30, 2011, or $\$ 2.26$ per share diluted, an increase of $29.6 \%$ compared to net income of $\$ 9,650,000$, or $\$ 1.74$ per share diluted, for the same period a year ago. Total assets increased 9.1\% from $\$ 2.4$ billion at December 31, 2010 to $\$ 2.7$ billion at September 30, 2011. For the quarter ended September 30, 2011, net income totaled $\$ 4,582,000$, or $\$ 0.83$ per share diluted, an increase of $40.3 \%$ compared to net income of $\$ 3,267,000$, or $\$ 0.59$ per share diluted, for the third quarter of 2010.

Net interest income totaled $\$ 41.3$ million for the first nine months of 2011 compared to $\$ 38.5$ million for the same period in 2010. The $7.3 \%$ increase in net interest income for the period is due to a $10.3 \%$ increase in the average balances of earning assets, combined with a similar increase in average deposits, offset slightly by a decrease in the net interest margin from $2.51 \%$ on a fully taxable equivalent basis in 2010 to 2.49\% on the same basis for 2011.

The provision for loan losses decreased by $\$ 625,000$ from $\$ 4.2$ million for the nine months ended September 30, 2010 to $\$ 3.6$ million, for the nine months ended September 30, 2011, primarily as a result of decreased provisions related to nonaccrual loans. The Company capitalized on favorable market conditions for the third quarter and nine months ended September 30, 2011 and realized net gains on sales of investments of $\$ 883,000$ and $\$ 1.2$ million, respectively, as compared to $\$ 0$ and $\$ 1.0$ million for the same periods in 2010. Other income increased for the third quarter of 2011 compared to the same period last year primarily as a result of a sale of one nonaccrual loan. The Company's effective tax rate declined from $8.3 \%$ in 2010 to $7.5 \%$ in 2011 primarily as a result of an increase in tax-exempt income.

At September 30, 2011, total equity was $\$ 163.1$ million compared to $\$ 145.0$ million at December 31, 2010. The Company's equity increased primarily as a result of earnings and other comprehensive income, net of taxes, offset somewhat by dividends paid. The Company's leverage ratio stood at $7.02 \%$ at September 30, 2011, compared to $7.13 \%$ at September 30, 2010. This decline in the leverage ratio is due to an increase in assets, offset by an increase in stockholders' equity. Book value as of September 30, 2011 was $\$ 29.43$ per share compared to $\$ 26.35$ at September 30, 2010.

The Company's allowance for loan losses was $\$ 16.0$ million or $1.68 \%$ of loans outstanding at September 30, 2011, compared to $\$ 14.1$ million, or $1.55 \%$ of loans outstanding at December 31, 2010 and $\$ 13.8$ million, or $1.60 \%$ of loans outstanding at September 30, 2010. Non-performing assets totaled $\$ 7.4$ million at September 30, 2011, compared to $\$ 8.1$ million at December 31, 2010 and $\$ 9.9$ million at September 30, 2010.

The Company's Board of Directors voted a regular quarterly dividend of 12.00 cents ( $\$ 0.12$ ) per share on the Company's Class A common stock, and 6.00 cents ( $\$ 0.06$ ) per share on the Company's Class B common stock. The dividends were declared payable November 15, 2011 to stockholders of record on November 1, 2011.

The Company, through its subsidiary bank, Century Bank and Trust Company, a state chartered full service commercial bank, operating twenty-four full-service branches in the Greater Boston area, including our newest branch in Newton Centre, offers a full range of Business, Personal and Institutional Services.

Century Bank and Trust Company is a member of the FDIC and is an Equal Housing Lender.
This press release contains certain "forward-looking statements" with respect to the financial condition, results of operations and business of the Company. Actual results may differ from those contemplated by these statements. The Company wishes to caution readers not to place undue reliance on any forward-looking statements. The Company disclaims any intent or obligation to update publicly any such forward-looking statements, whether in response to new information, future events or otherwise.

Century Bancorp, Inc. and Subsidiaries
Consolidated Comparative Statements of Condition (unaudited)
(in thousands)

| Assets | $\begin{gathered} \text { September 30, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: |
| Cash and Due From Banks | \$ 39,904 | \$ 37,215 |
| Federal Funds Sold and Interest-bearing Deposits In Other Banks | 138,504 | 151,337 |
| Short-term Investments | 24,183 | 113,918 |
| Securities Available-For-Sale (AFS) | 1,281,275 | 909,391 |
| Securities Held-to-Maturity | 134,189 | 230,116 |
| Federal Home Loan Bank of Boston stock, at cost | 15,531 | 15,531 |
| Loans: |  |  |
| Commercial \& Industrial | 84,765 | 90,654 |
| Construction \& Land Development | 54,498 | 53,583 |
| Commercial Real Estate | 458,858 | 433,337 |
| Residential Real Estate | 235,636 | 207,787 |
| Consumer and Other | 6,419 | 6,594 |
| Home Equity | 111,131 | 114,209 |
| Total Loans | 951,307 | 906,164 |
| Less: Allowance for Loan Losses | 16,002 | 14,053 |
| Net Loans | 935,305 | 892,111 |
| Bank Premises and Equipment | 21,971 | 21,228 |
| Accrued Interest Receivable | 5,993 | 6,601 |
| Goodwill | 2,714 | 2,714 |
| Core Deposit Intangible | 217 | 508 |
| Other Assets | 64,126 | 61,014 |
| Total Assets | \$ 2,663,912 | \$ 2,441,684 |
| Liabilities |  |  |
| Demand Deposits | \$ 345,180 | \$ 322,002 |
| Interest Bearing Deposits: |  |  |
| Savings and NOW Deposits | 691,103 | 649,402 |
| Money Market Accounts | 569,410 | 513,359 |
| Time Deposits | 499,716 | 417,260 |
| Total Interest Bearing | 1,760,229 | 1,580,021 |
| Total Deposits | 2,105,409 | 1,902,023 |
| Borrowed Funds: |  |  |
| Securities Sold Under Agreements to Repurchase | 133,030 | 108,550 |
| Other Borrowed Funds | 193,143 | 222,118 |
| Total Borrowed Funds | 326,173 | 330,668 |
| Other Liabilities | 33,186 | 27,885 |
| Subordinated Debentures | 36,083 | 36,083 |
| Total Liabilities | 2,500,851 | 2,296,659 |
| Total Stockholders' Equity | 163,061 | 145,025 |
| Total Liabilities \& Stockholders' Equity | \$ 2,663,912 | \$ 2,441,684 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Comparative Statements of Income (unaudited)
For the Quarter and Nine months ended September 30, 2011 and 2010
(in thousands)


Century Bancorp, Inc. and Subsidiaries
Consolidated Year-to-Date Average Comparative Statements of Condition (unaudited) (in thousands)

| Assets |  | $\begin{aligned} & \text { ptember 30, } \\ & 2011 \\ & \hline \end{aligned}$ | $\begin{gathered} \text { September 30, } \\ 2010 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and Due From Banks | \$ | 52,444 | \$ 52,468 |  |
| Federal Funds Sold and Interest-Bearing Deposits in Other Banks |  | 305,717 |  | 391,526 |
| Securities Available-For-Sale (AFS) |  | 1,038,455 |  | 762,522 |
| Securities Held-to-Maturity |  | 189,100 |  | 219,137 |
| Total Loans |  | 946,905 |  | 875,759 |
| Less: Allowance for Loan Losses |  | 15,517 |  | 13,545 |
| Net Loans |  | 931,388 |  | 862,214 |
| Unrealized Gain on Securities AFS |  | 9,710 |  | 12,972 |
| Bank Premises and Equipment |  | 21,416 |  | 21,339 |
| Accrued Interest Receivable |  | 6,806 |  | 6,560 |
| Goodwill |  | 2,714 |  | 2,714 |
| Core Deposit Intangible |  | 365 |  | 753 |
| Other Assets |  | 63,606 |  | 58,590 |
| Total Assets | \$ | 2,621,721 | \$ | 2,390,795 |
| Liabilities |  |  |  |  |
| Demand Deposits | \$ | 321,340 | \$ | 291,210 |
| Interest Bearing Deposits: |  |  |  |  |
| Savings and NOW Deposits |  | 728,238 |  | 693,057 |
| Money Market Accounts |  | 575,785 |  | 550,412 |
| Time Deposits |  | 489,808 |  | 344,036 |
| Total Interest Bearing |  | 1,793,831 |  | 1,587,505 |
| Total Deposits |  | 2,115,171 |  | 1,878,715 |
| Borrowed Funds: |  |  |  |  |
| Securities Sold Under Agreements to Repurchase |  | 121,750 |  | 138,263 |
| Other Borrowed Funds |  | 166,637 |  | 165,893 |
| Total Borrowed Funds |  | 288,387 |  | 304,156 |
| Other Liabilities |  | 29,160 |  | 30,922 |
| Subordinated Debentures |  | 36,083 |  | 36,083 |
| Total Liabilities |  | 2,468,801 |  | 2,249,876 |
| Total Stockholders' Equity |  | 152,920 |  | 140,919 |
| Total Liabilities \& Stockholders' Equity | \$ | 2,621,721 | \$ | 2,390,795 |
| Total Average Earning Assets - QTD | \$ | 2,554,158 | \$ | 2,307,384 |
| Total Average Earning Assets - YTD | \$ | 2,480,177 | \$ | 2,248,944 |

Century Bancorp, Inc. and Subsidiaries
Consolidated Selected Key Financial Information (unaudited)
(in thousands, except share data)


2011
$\qquad$

September 30, 2010

## Performance Measures:

Earnings per average share, basic, quarter
Earnings per average share, diluted, quarter
Earnings per average share, basic, year-to-date
Earnings per average share, diluted, year-to-date
Return on average assets, year-to-date
Return on average stockholders' equity, year-to-date
Net interest margin (taxable equivalent), quarter
Net interest margin (taxable equivalent), year-to-date
Efficiency ratio, year-to-date
Book value per share
Tangible book value per share
Tangible capital / tangible assets

Common Share Data:
Average shares outstanding, basic, quarter
Average shares outstanding, diluted, quarter
Average shares outstanding, basic, year-to-date
Average shares outstanding, diluted, year-to-date
Shares outstanding Class A
Shares outstanding Class B Total shares outstanding at period end

| $5,540,597$ | $5,535,548$ |
| :--- | ---: |
| $5,541,646$ | $5,537,120$ |
| $5,540,592$ | $5,532,067$ |
| $5,541,711$ | $5,534,457$ |
|  |  |
| $3,546,217$ | $3,525,417$ |
| $1,994,380$ | $2,011,380$ |
|  | $5,536,797$ |

## Asset Quality and Other Data

| Allowance for loan losses / loans |  | $1.68 \%$ |  | $1.60 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Nonaccrual loans | $\$$ | 6,103 | $\$$ | 9,472 |
| Nonperforming assets | $\$$ | 7,403 | $\$$ | 9,851 |
| Loans 90 days past due and still accruing | $\$$ | 38 | $\$$ | 130 |
| Accruing troubled debt restructures | $\$$ | 3,909 | $\$$ | 1,252 |
| Net charge-offs, year-to-date | $\$$ | 1,652 | $\$$ | 2,771 |
|  |  | $7.02 \%$ |  | $7.13 \%$ |
| Leverage ratio |  | $14.82 \%$ |  | $14.95 \%$ |
| Tier 1 risk weighted capital ratio | $16.07 \%$ | $16.13 \%$ |  |  |
| Total risk weighted capital ratio | $\$ 1,273,134$ | $\$ 1,164,263$ |  |  |

